

Contractor Qualifications (30 Points)

Excellent Response 21-30 points	Medium Response 11-20 points	Inadequate Response 0-10 points
Organization has multi-year experience successfully operating programs serving people who are homeless.	Organization has only limited experience serving people who are homeless.	No previous history of working with people to create housing solutions. Insufficient detail to gauge capacity of organization to carry out the proposed program.
Agency has experience and access to the Homeless Management Information System (HMIS), or if a victim service provider, a comparable database.	Agency has limited experience and access to the Homeless Management Information System (HMIS), or if a victim service provider, a comparable database.	Very limited or no previous program experience with the Homeless Management Information System (HMIS), or if a victim service provider, a comparable database.
Agency has submitted invoices and data entry in HMIS by the 15 th of every month, spent 1/8 of budget every quarter of previous biennium, and outcomes/outputs achieved per the biannual Work Plan. (For new agencies, proposal details how they will meet the above referenced requirements).	At least 80% of time, agency has submitted invoices and data entry in HMIS by the 15 th of every month, spent 1/8 of budget every quarter of previous biennium, and outcomes/outputs achieved per the biannual Work Plan. (For new agencies, proposal details how they will meet the above referenced requirements for only 2 of the 3 above mentioned requirements).	Less than 80% of time, agency has submitted invoices and data entry in HMIS by the 15 th of every month, spent 1/8 of budget every quarter of previous biennium, and outcomes/outputs achieved per the biannual Work Plan. (For new agencies, proposal details how they will meet the above referenced requirements for only 1 of the 3 above mentioned requirements).
Proposal describes active relationship and knowledge of community partnerships within the homeless response system (Coordinated Entry System).	Proposal describes limited active relationship and knowledge of community partnerships within the homeless response system (ie: Coordinated Entry System).	Organization has no connection with active relationship and knowledge of community partnerships within the homeless response system (ie: Coordinated Entry System).

Project Understanding and Approach (25 Points)

Excellent Response 18-25 points	Medium Response 9-17 points	Inadequate Response 0-8 points
Evidence-based best practices service model OR creative solutions including a persuasive rationale for the model proposed.	Program model is described but with only limited justification for its selection.	Program model is not clear. No justification for why that model was chosen.
The proposal provides a logical connection between the service models, assistance proposed and the HUD Continuum of Care System Performance Measures.	Client outcomes are described but have only limited connection to HUD Continuum of Care System Performance Measures. Insufficient connection made between services and client outcomes.	Little or no connection made between service model and HUD Continuum of Care System Performance Measures.
The intended target population is made clear and there is sufficient reason to believe the strategies proposed will be effective with this target population.	Target population is not clearly defined.	Very incomplete description of need for the program or of the population that it will target.
The program model includes strategies that promote long-term client stability beyond ESG.	Proposal only has limited discussion of efforts to promote long-term stability beyond the length of ESG.	Little or no effort to describe plan for long-term stability beyond the length of ESG.

Cost (20 Points)

Excellent Response 14-20 points	Medium Response 7-13 points	Inadequate Response 0-6 points
The budget is logically connected to the proposed number of households to be served, including sufficient detail to	There is insufficient information to clearly connect the budget request to	No connection can be drawn between budget request and number of

ESG Proposal Evaluation Criteria Matrix

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determine appropriateness of line item costs.	the number of household to be served and line item costs.	households to be served, and line item costs.
The budget identifies sources of match and is 100% of total budget requested from ESG.	The budget identifies source(s) of match but is less than 100% of total budget requested from ESG.	The budget doesn't identify a match.
The budget(s) clearly identifies the ESG program component(s) that the proposal is applying for.	There is insufficient information to clearly identify the budget(s) per each ESG program component(s) that the proposal is applying for.	The budget(s) doesn't identify the ESG program component(s) that the proposal is applying for.

Cultural and Linguistic Competence (15 Points)

Excellent Response 11-15 points	Medium Response 6-10 points	Inadequate Response 0-5 points
Proposal identifies coordination with other programs and agencies that can enhance the capacity to provide cultural and linguistic services to targeted population.	Proposal identifies coordination with other programs and agencies but does not draw the connection between the provision of cultural and linguistic services and coordination and housing solutions for targeted population.	Proposal provides little or no description of coordination with other agencies for both cultural and linguistic services and coordination and housing solutions.
Proposal demonstrates a clear understanding of the cultural context of the targeted population, including, where relevant, issues of racial, ethnic, religious, gender, and sexual orientation.	Proposal identifies some understanding of the cultural context of the targeted population, including, where relevant, issues of racial, ethnic, religious, gender, and sexual orientation.	Proposal does not understand the cultural context of the targeted population, including, where relevant, issues of racial, ethnic, religious, gender, and sexual orientation.
Proposal recognizes the needs of eligible participants with limited English proficiency and demonstrates a capacity to provide services in the language(s) required.	Proposal recognizes the need for serving persons with limited English proficiency but does not have specific strategies for doing so.	Proposal does not acknowledge the need for language assistance and does not have any strategies listed for providing it.
Proposal demonstrates experience and commitment to culturally competent service delivery and includes specific strategies for monitoring and evaluating cultural competence.	Proposal describes some efforts to provide staff with culturally competent skills but does not have a strategy for evaluating those skills. Some description of racial and cultural context of the targeted population.	Proposal describes little or no description or inadequate description of the importance of culturally competent services.